EXECUTIVE SEARCH MANDATE

General Manager

ULTRA-LUXURY FLAGSHIP
CONFIDENTIAL PROSPECTUS

SCOPE	STANDARDS	PRIMARY AXIS
Total Asset & Operational Governance	Forbes 5-Star / Michelin Hospitality	Commercial ROI & Brand Stewardship

We are retained by ownership to identify a General Manager of rare calibre to navigate the operational, commercial, and experiential complexities of an iconic ultra-luxury property. The mandate requires a sophisticated executive who merges high emotional quotient (EQ) with disciplined asset management, Total Revenue Optimization, and high-diplomacy stakeholder stewardship.

CORE EXECUTIVE MANDATES

1. COMMERCIAL & ASSET STRATEGY

- Drive GOPPAR & Total RevPAR via multi-channel yield optimization.
- Direct multi-million CapEx renovations and long-term asset value enhancement.
- Govern owner-operator alignment, ROI benchmarks, and P&L governance.

2. HYPER-LUXURY GOVERNANCE

- Enforce rigorous Forbes 5-Star & AAA Five Diamond auditing matrices.
- Sustain anticipatory guest profile ecosystems for HNWI and VIP protocol.
- Oversee haute gastronomy programs, Michelin-level F&B, and high-profile events.

3. LEADERSHIP & REPUTATION

- Exemplify high-EQ composure, discretion, and crisis communications diplomacy.
- Institutionalize talent retention via structured luxury development frameworks.
- Serve as public brand ambassador and lead crisis PR spokesperson.

EXECUTIVE CANDIDATE PROFILE

- **Proven Leadership Record:** Minimum 5+ years as General Manager within recognized ultra-luxury properties (Forbes 5-Star, LHW, Rosewood, Aman, or Four Seasons tier).
- **Financial & Real Estate Acumen:** Masterful understanding of hospitality asset management, HMA terms, CapEx execution, and ESG integration.
- **Diplomatic Fluency:** Outstanding emotional intelligence, cultural sophistication, and experience personally hosting dignitaries, heads of state, and global HNWIs.

CONFIDENTIAL INQUIRIES & SUBMISSIONS

Direct credentials to the Retained Search Committee:
SEARCH@EXECUTIVE-HOSPITALITY.COM